

### *Georgia Capital hosts Investor Day in Tbilisi*

Georgia Capital PLC (the “Group” or “Georgia Capital”) is today hosting an Investor Day for analysts and investors in Tbilisi on Thursday 27<sup>th</sup> June 2019.

As part of the investor presentations, Georgia Capital will update investors and analysts on its strategic goals and priorities as summarised below. The Group’s core strategy remains unchanged:

- the Group will continue to capitalise on the fast-growing Georgian economy with its strong governance, and access to management and capital.
- maintain a highly disciplined capital allocation approach through 360-degree analysis to unlock value through investments – acquiring early stage, developing businesses or establishing greenfield businesses, whilst establishing clear exit paths through IPO, trade sale, fund structure or promoting interest over a 5-10 year period.
- focus on developing and acquiring high quality assets at reasonable prices, institutionalising the businesses with our strong governance and portfolio management principles, while pursuing exit routes, at higher multiples.
- ensure an efficient cost structure, targeting to have platform costs at a maximum of c. 2% of the Group’s market capitalization, with strong alignment of shareholder and management interests.

Additionally, Georgia Capital will add two more pillars to its core strategy going forward:

- reduce the share of listed assets to 20% of the portfolio over the next five years, primarily through growing the private business portfolio.
- to aim to start managing third-party money in Georgia.

The Group expects to continue to create significant value from its diversified existing portfolio, while also pursuing new opportunities in its pipeline businesses: education, auto services and digital services. In the education business, the Group aims to generate GEL 70 million EBITDA with GEL 185 million gross capital allocation by 2025.

By driving the development of greenfield projects, efficiency improvements and growth across its portfolio, Georgia Capital aims to deliver total shareholder returns of 10-times over 10-years.

The Group will continue to monitor the following key metrics to measure its performance against key strategic priorities:

- total portfolio value creation.
- cash flow generation at the holding company level.
- expense ratio targeting at c. 2% of market capitalisation.
- NAV per share growth.

A full set of the presentation slides can be viewed on the Georgia Capital website at [www.georgiacapital.ge](http://www.georgiacapital.ge).

Name of authorised official of issuer responsible for making notification: Nino Rekhviashvili, Head of Investor relations

#### **About Georgia Capital PLC**

**Georgia Capital** is the holding company of a diversified group focused on investing in and developing businesses in Georgia with holdings in sectors that are expected to benefit from the continued growth and further diversification of the Georgian economy, the opening of the Georgian economy to Europe and economic development in the wider region. The Group seeks to capture growth in the sectors in which it currently operates and drive the development of new high-growth businesses in Georgia, which it intends to add either by acquiring businesses in their early development stage or by establishing greenfield businesses, often consolidating fragmented or underdeveloped markets. The Group currently has four key portfolio companies: (i) GGU, a water utility and renewable energy business; (ii) m<sup>2</sup>, a residential and

commercial property developer; (iii) Aldagi, the foremost provider of property and casualty insurance products in Georgia; and (iv) Teliani, a leading wine and beer producer in Georgia. In addition to its portfolio companies, the Group holds investments in two London Stock Exchange premium-listed Georgian businesses: GHG, (57% stake), the parent company of the largest and diversified healthcare provider in Georgia, which operates in the healthcare services, pharmacy and medical insurance sectors; and Bank of Georgia Group PLC, (19.9% stake), a leading universal bank in Georgia.

JSC Georgia Capital has, as of the date hereof, the following credit ratings:

|            |                       |
|------------|-----------------------|
| S&P Global | 'B+' / FC & 'B+' / LC |
| Moody's    | B2 / CFR & B2 / PDR   |

For further information, please visit [www.georgiacapital.ge](http://www.georgiacapital.ge) or contact:

**Irakli Gilauri**  
Chairman and Chief Executive  
[ir@gcap.ge](mailto:ir@gcap.ge)

**Giorgi Alpaidze**  
Chief Financial Officer  
+995 322 005 000  
[ir@gcap.ge](mailto:ir@gcap.ge)

**Nino Rekhviashvili**  
Head of Investor Relations  
+ 995 322 005 045  
[ir@gcap.ge](mailto:ir@gcap.ge)

---

*This news report is presented for general informational purposes only and should not be construed as an offer to sell or the solicitation of an offer to buy any securities*